## OBJECTIVE VS. SUBJECTIVE INFORMATION Objective information is:

observable: able to be seen, heard or touched, smelled, tasted factual able to be counted able to be described able to be described able to be imitated the same from multiple reporters as close to the truth as we can get

## helpful in decision making **Objective language:**

I saw...
I counted...
I observed...
This is what s/he did.
This is what I/we did.
S/he said...

The sound s/he made sounded like this...
S/he stood in this place.
S/he made an action that looked like this...

## Subjective information is:

opinion
judgment
assumption
belief
rumor
suspicion

varies: person-to-person, day-to-day able to take on a life of its own not the truth sometimes completely false destructive in decision making

## Subjective language

S/he did not want to...
S/he does not like...
S/he thought...
S/he feels...
S/he thinks...
S/he needs...

S/he was just trying to get me to...
S/he was just trying to get out of or avoid...
S/he was just trying to control me...

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